

# **Systems Analysis and Design**

## **with UML Version 2.0**

### **An Object-Oriented Approach, Second Edition**



## **Chapter 3: Project Initiation**

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# PROJECT INITIATION



## Chapter 3

# Key Ideas

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- ▣ Projects being when someone sees an opportunity to create business value from using information technology.
- ▣ Feasibility analysis is used to aid in the decision of whether or not to proceed with the IS project.

# Key Ideas

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- The **project sponsor** is a key person proposing development or adoption of the new information technology .
- The **approval committee** reviews proposals from various groups and units in the organization and decides which to commit to developing.

# IDENTIFYING BUSINESS VALUE



# System Request



- Lists key elements of the project
  - Project name
  - Project sponsor
  - Business need
  - Functionality
  - Expected value
  - Special issues or constraints

# CD Selections



- An ongoing-case study used to illustrate concepts presented in the text



# Your Turn



- If you were building a web-based system for course enrollment --
  - What would be the functionality?
  - What would be the expected value?
  - What special issues or constraints would you foresee?

# FEASIBILITY ANALYSIS



# Feasibility Analysis

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- Detailing Expected Costs and Benefits
  - Technical feasibility
  - Economic feasibility
  - Organizational feasibility

# Technical Feasibility:

## *Can We Build It?*



- Familiarity with application
    - Knowledge of business domain
  - Familiarity with technology
    - Extension of existing firm technologies
  - Project size
    - Number of people, time, and features
-

# Economic Feasibility

## *Should We Build It?*

- Development costs
- Annual operational costs
- Annual benefits
- Intangible costs and benefit

# Expected Value

	Costs	Benefits
Tangible	* * *	* * *
Intangible	* * *	* * *

# Cash Flow Method for Cost Benefit Analysis

	A	B	C	D	E	F	G
1		<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>	<b>Total</b>
2	<b>Benefits</b>						
3	Tangible	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$\$\$
4	<b>Total Benefits</b>	\$\$\$\$	\$\$\$\$	\$\$\$\$	\$\$\$\$	\$\$\$\$	\$\$\$\$
5	<b>Costs</b>						
6	Development	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$\$\$
7	Operational	\$\$	\$\$	\$\$	\$\$	\$\$	\$\$\$\$
8	<b>Total Costs</b>	\$\$\$\$	\$\$\$\$	\$\$\$\$	\$\$\$\$	\$\$\$\$	\$\$\$\$
9	<b>Benefits - Costs</b>	\$\$\$\$	\$\$\$\$	\$\$\$\$	\$\$\$\$	\$\$\$\$	\$\$\$\$
10							
11							
12							
13							
14							
15							

# Return on Investment Calculation

RETURN ON INVESTMENT EQUALS

Total (benefits - costs)

Divided by

Total costs



# Net Present Value Calculation

NET PRESENT VALUE EQUALS

Some amount of money

Divided by

$(1 + \text{interest rate})^n$

Where "n" equals the number of periods

# Organizational Feasibility

**If we build it, will they come?**



- Stakeholder analysis considers
  - Project champion(s)
  - Organizational management
  - System users

# APPLYING THE CONCEPTS AT CD SELECTIONS

# CD Selections

- What **technical, economic, and organizational** issues will developers of this system need to be aware of?



# Summary



- **Project initiation** involves creating and assessing goals and expectations for a new system
- Identifying the **business value** of the new project is a key to success
- The **system request** describes an overview of the proposed system.
- The **feasibility study** is concerned with insuring that technical, economic, and organizational benefits outweigh costs and risks

# Expanding the Domain



- For an excellent source of information on IT management see:
- [www.cio.com](http://www.cio.com)