#### **Introduction to Information Systems**

Essentials for the Internetworked E-Business Enterprise

**Eleventh Edition** 

James A. O'Brien

**Enterprise and Global** 

**Management of** 

e-Business Technology

Chapter

## Chapter Objectives

- Identify several ways that information technologies have affected the job of managers in e-business companies.
- Explain how problems of information system performance can be reduced by the involvement of business managers in IS planning and management.
- Identify the seven major dimensions of the e-business organization and explain how they affect the success of ebusiness companies.

## Chapter Objectives

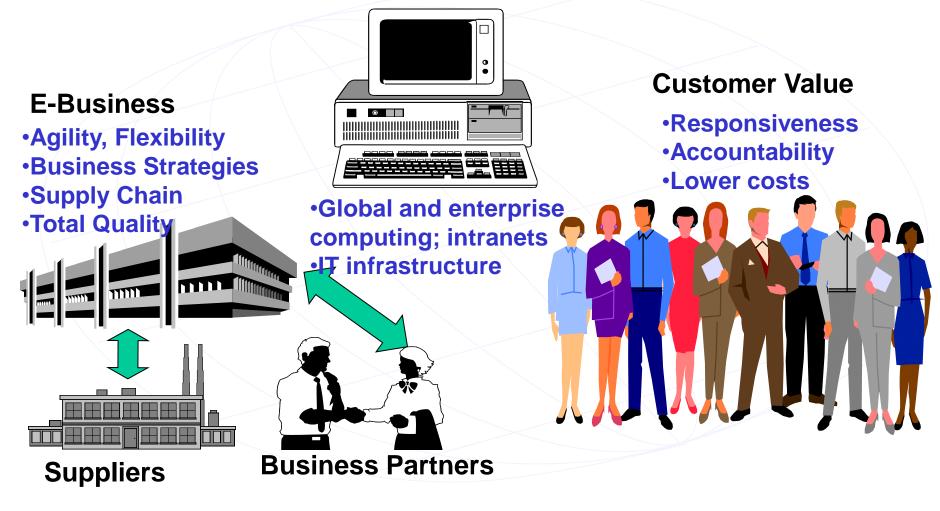
- Identify each of the three components of e-business technology management and use examples to illustrate how they might be implemented in e-business enterprise.
- Identify several cultural, political, and geoeconomic challenges that confront managers in the management of global ebusiness technologies.

## Chapter Objectives

- Explain the effect on global e-business strategy of the trend toward a transnational business strategy by international business organizations.
- Identify several considerations that affect the choice of IT applications, IT platforms, data access policies, and systems development methods by a global e-business enterprise.

# Managing e-Business Technologies

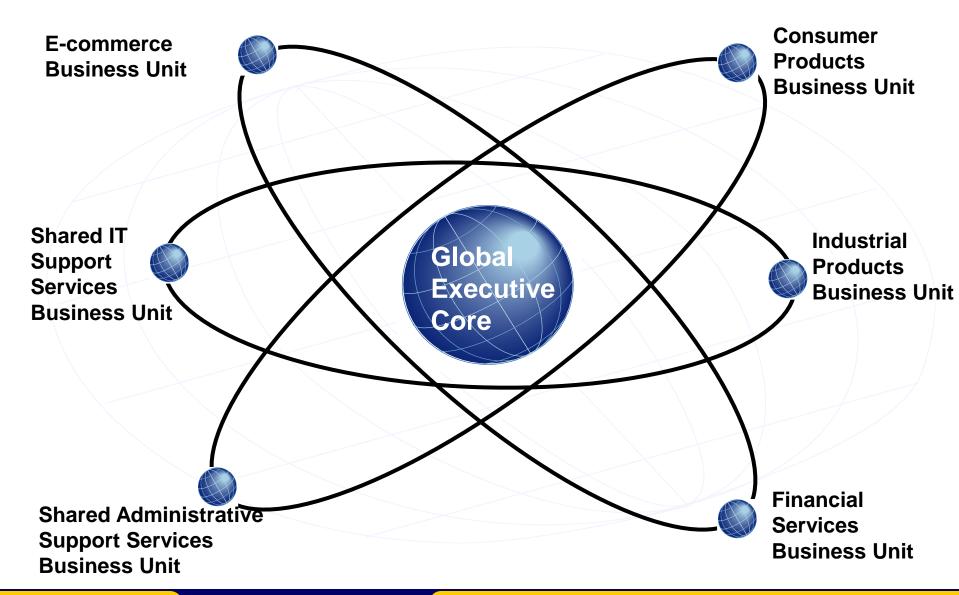
#### **Information Technology Developments**



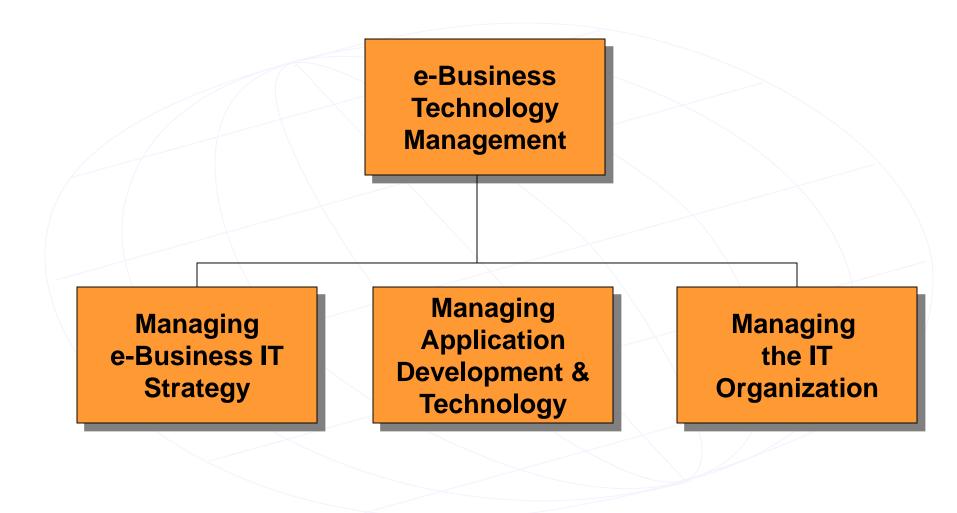
# The e-Business Organization

	Traditional Organization	E-Organization
Organization Structure	Hierarchical	Horizontal, networked
Leadership	Centralized focus	Everyone is a leader
People and Culture	Vertical decision making Individuals rewarded	Delegated authority Collaboration rewarded
Coherence	Internal relevance	Customer relevance
Knowledge	Individualistic	Institutional
Alliances	Ally with distant partners Complement current gaps	Ally with competitors, customers and suppliers Create new value
Governance	Top-down	Distributed

#### Example of organizational structure of an e-business enterprise



# e-Business Technology Management



## IT Strategic Planning Management

Customer and Business Value Visioning

**More Questions** 

Key Insights

E-Business
Strategies and
Models

**Feedback** 

**Key Objectives** 

E-Business IT Strategies and Architecture

**Feedback** 

**Priorities** 

E-Business
Application
Development &
Deployment



### Benefits Derived from Company IT Planning

- Reduced support costs
- Reduced complexity
- Expertise portability
- Interoperability
- Volume discounts
- Reduced training costs
- Information sharing



## Managing the IS Function

#### **Application Development**

- Systems Analysis
- Systems Design
- Programming
- System Maintenance

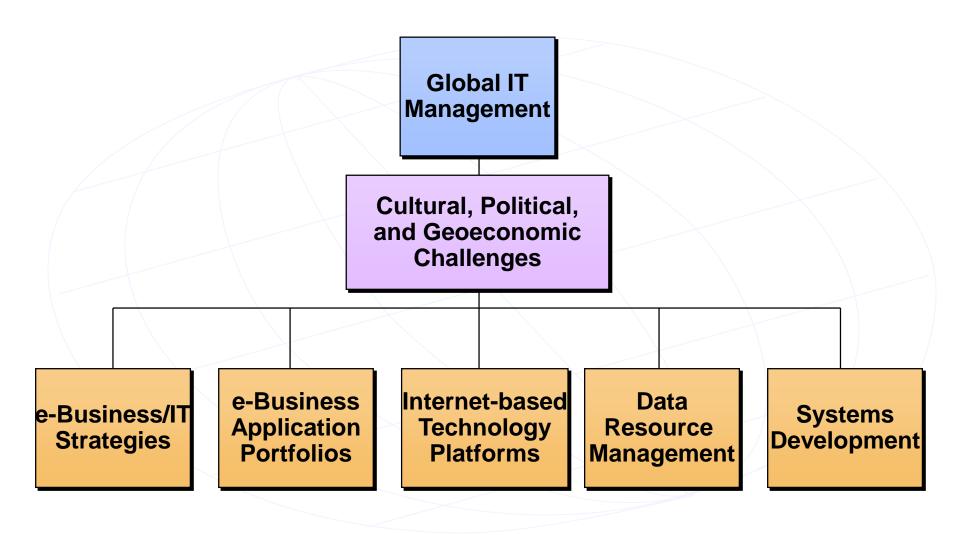
#### **Human Resource Management**

- IS Recruiting
- Training
- Retainment Programs
- Support Staff

#### **IT Operations Management**

- Network Management
- Production Control
- Product Support
- Systems Performance

#### Global e-Business Technology Management



## Global e-Business Strategies

#### **International**

- -Autonomous operations
- -Region Specific
- -Vertical Integration
- -Specific Customers
- -Captive Manufacturing

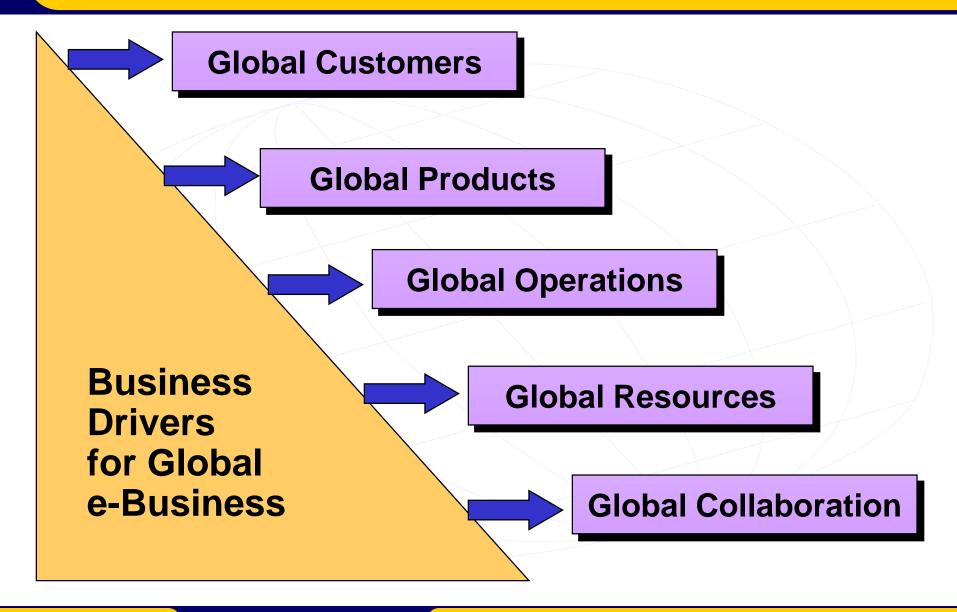
#### Global

- -Global Sourcing
- -Multiregional
- -Horizontal Integration
- -Some transparency of customers and production

#### **Transactional**

- -Virtual e-Businesses
- -World Markets
- -Transparent
  Manufacturing
- -Global Supply Chain
- -Global Alliances

#### **Business Drivers for Global e-Business**



#### Global IT Platform Issues

#### **Global Infrastructure**

- Global Data Access
- Regulated Access
- Transborder Data Flows

#### Global Systems Development Global Computing Facilities

- ·Local vs. Global Requirements
- Multilingual Needs
- Standardization of Data
- Scheduling Global Activities

- Hardware acquisitions
- Import restrictions
- Software compatibility
- Local service
- Balancing workloads
- Lack of spare parts

## Chapter Summary

- e-Business technologies are changing the distribution, relationships, resources, and responsibilities of managers.
- High-quality information system performance is dependent on extensive and meaningful management and user involvement in the governance and development of IT applications.
- The organizational structure and roles of ebusiness companies are undergoing major change as they strive to become customerfocused.

# Chapter Summary (cont)



# Managing IT in an e-business has three major objectives:

- Managing the joint development and implementation of e-business IT strategies.
- Managing the development of e-business applications and the research and implementation of new technologies.
- Managing IT processes, professionals, and subunits within the company.

## Chapter Summary (cont)



# Managing global e-business technologies includes:

- Dealing with cultural, political, and geoeconomic challenges posed by various countries.
- Developing appropriate business and IT strategies.
- Developing a portfolio of global e-business and e-commerce applications and an Internet-based technology platform to support them.

# Chapter Summary (cont)

